

26.01.2024

## Over 50 years of innovation and mobile expertise

**The vehicle system provider FAWO is celebrating its anniversary**

**On 1 July 1974 in Walldorf, FAWO Vertriebs GmbH for vehicle and caravan accessories was founded by Rudolf Hohage and fellow co-owners, Karl Heinemann and Rudolf Bärmel. The foundation was thereby laid for more than 50 years of success.**

On 1 July 1974 in Walldorf, FAWO Vertriebs GmbH for vehicle and caravan accessories was founded by Rudolf Hohage and fellow co-owners, Karl Heinemann and Rudolf Bärmel. The foundation was thereby laid for more than 50 years of success. Under the direction of managing partner Peter A. Hohage, who was active since 1984, FAWO has developed into one of Europe's leading system providers for mobile automotives. This was achieved thanks to the high level of competence and the long-standing expertise of the sales and product development teams.

More than 25 employees at the Nieder-Olm site proudly reflect on the history of their company. With more than 7000 m<sup>2</sup> of total area and a modern high-bay warehouse with over 6000 stock items, a turnover of approximately 22 million EUR is generated annually in the warehousing business.

Although the business was initially oriented towards pure sales, FAWO has developed into an innovative think tank for technical interior design of recreational vehicles. In collaboration with producers and suppliers, the ISO-certified company from Nieder-Olm continues to develop new and functional products that also meet the highest quality and design standards. One example is the Primero Comfort, a single-column lifting platform that will be presented exclusively at the upcoming International Caravan Salon – incidentally the 39th time FAWO has participated at the Caravan Salon.

Because of the expansion of international business operations and the adoption of new representations, FAWO's global orientation and position as a leading system provider have been recently strengthened. Vehicle manufacturers from Asia, Australia, USA and South Africa therefore currently place their trust in the Rhine-Hessian enterprise.

Looking towards the future, FAWO has recently acquired 7.500 m<sup>2</sup> of commercial space adjacent to the Nieder-Olm site. In addition to an expansion of office and warehouse space, modern production areas will soon be built. Managing partner Peter A. Hohage has not yet clarified whether the company will also become involved in production in addition to pure product development. "The rich history of FAWO has not yet come to an end, and there will be other notable milestones along our way", says Hohage.

### Facts and figures

#### Contact person for the press

Carola Sailer  
DRWA Media  
Erbprinzenstraße 11  
79098 Freiburg  
Telefon 0761 156207-10  
[presse@drwa.de](mailto:presse@drwa.de)  
[drwa-media.de/fawo](http://drwa-media.de/fawo)

#### Contact person in the company

Peter A. Hohage  
FAWO GmbH Fahrzeugtechnik  
Am Neuberg 10  
55268 Nieder-Olm  
Deutschland  
+49 6136 7617-1  
[info@fawo.de](mailto:info@fawo.de)  
[www.fawo.de](http://www.fawo.de)

**1974**

Establishment of FAWO Vertriebs GmbH for vehicle and caravan equipment by Rudolf Hohage, Karl Heinemann, and Rudolf Bärmel in Walldorf on 1 July.

**1976**

First time participating at the International Caravan Salon at Essen.

**1977**

Hiring of the first 200 m<sup>2</sup> warehouse in Walldorf.

**1984**

Resignation/retirement of the two shareholders, Heinemann and Bärmel  
entry of new shareholders/CEO, Peter A. Hohage and Wilfried J. Abt.

**1985**

New factory building with warehouse (650 m<sup>2</sup>) in Morfelden-Walldorf 18 employees and more than 1 million EUR turnover in the warehousing business.

**1985**

Membership in the Association of the German caravan manufacturer (VDWH, now the CIVD – caravanning industry association).

**1988**

Construction and hiring of an additional warehouse (245 m<sup>2</sup>).

**1994**

Death of the founder and senior leader, Rudolf Hohage.

**1997**

Initial certification in accordance with DIN EN ISO 9001. More than 4.5 million EUR turnover in the warehousing business.

**2000**

25th time participating in the International Caravan Salon.

**2001**

Relocation into private factory building at the new Nieder-Olm site total area is 7000 m<sup>2</sup> of which 2500 m<sup>2</sup> is warehouse space and 800 m<sup>2</sup> is office space with the help of 30 employees, more than 8 million EUR turnover has been achieved in the warehousing business change of name to FAWO GmbH Fahrzeugtechnik introduction of an electronic warehouse management system with radio scanners for mobile data collection as well as a chaotic storage system.

**2002**

Total revenue of 9 million EUR in the warehousing business was exceeded.

**2004**

Total revenue of 10 million EUR in the warehousing business was exceeded.

**2007**

Total revenue of 12.5 million EUR in the warehousing business was exceeded

**2011**

Resignation/retirement of Managing Director, Wilfried J. Abt. Managing partner is now Peter A. Hohage.

**2014**

Purchase of an additional 7500 m<sup>2</sup> of commercial space at the Nieder-Olm site additional office and storage space will be created modern production areas are planned.

2016

New edition of the FAWO general catalog 18.1 with more than 400 pages

**2017**

Significant increase in sales of the FAWO program in North America through local sales partners.

**2018**

Conversion to energy-saving LED lighting for the entire warehouse and administration area.

**2019**

Introduction of the completely redesigned furniture installation program inprojal 30.000.

**2020**

Exceeding the turnover figure of 20 million euros in the warehouse business with the same number of employees.

**2021**

Redesign of the FAWO trade fair stand at the International Caravan Salon, Düsseldorf on the occasion of the 45th participation in the world's largest trade fair for mobile leisure.

**2022**

Start of the implementation of the PIM core system (product information management system).

**2023**

Re-certification according to DIN EN ISO 9001:2015

**2024**

50 years of FAWO

For further information, please contact

FAWO GmbH Fahrzeugtechnik

Am Neuberg 10

55268 Nieder-Olm

Deutschland

+49 6136 7617-1

[info@fawo.de](mailto:info@fawo.de)

[www.fawo.de](http://www.fawo.de)

– End – 5.166 characters incl. spaces

**Zum Posten auf Ihren Online- und Social-Media-Kanälen:**

**Text:**

On 1 July 1974 in Walldorf, FAWO Vertriebs GmbH for vehicle and caravan accessories was founded by Rudolf Hohage and fellow co-owners, Karl Heinemann and Rudolf Bärmel. The foundation was thereby laid for more than 50 years of success. Under the direction of managing partner Peter A. Hohage, who was active since 1984, FAWO has developed into one of Europe's leading system providers for mobile automotives. This was achieved thanks to the high level of competence and the long-standing expertise of the sales and product development teams.

**Tags:**

FAWO, 50 years, Anniversary, vehicle supplier industry, technical interior outfitting, caravans, campers, sales vehicles, omnibuses

[ZIP downloaden](#) (.pdf, .txt, .jpg)

FAWO supplies technical built-in and add-on parts for caravans, motorhomes, buses, sales vehicles, passenger trains, boats and yachts worldwide. FAWO's portfolio of more than 6,000 stock items includes innovative in-house developments as well as the product range of over 250 international suppliers for whom FAWO acts as a system supplier and sales partner. For end customers, FAWO caravan components are available exclusively through specialised dealers.

**[FAWO\\_GF\\_Hohage.jpg](#)**

Peter A. Hohage, Managing Partner of FAWO since 1984.

Bildquelle: FAWO Fahrzeugtechnik

**[FAWO\\_Standort\\_1.jpg](#)**

FAWO generates an annual turnover of around 22 million euros on a total area of more than 7,500 square metres with a modern high-bay warehouse with 6,000 stock items.

Bildquelle: FAWO Fahrzeugtechnik



Der vollständige, offene Text sowie Druckdaten der Bilder stehen online zur Verfügung:

[drwa-media.de/fawo/text/3/50-years](https://drwa-media.de/fawo/text/3/50-years)